

Schedule Haparanda 4/4 - 11/4 2011

4/4 Monday

12.20-13.35

Arlanda-Luleå

Bus to Lindbäcks Bygg in Piteå

14.30-17.00

Visit at Lindbäcks Bygg

17.00-19.30

Bus to Haparanda

20.00 Dinner

5/4 Tuesday

8.00-12.00

Introduction

Differences between GAAP and IFRS

How to make a forecast in relation to the profit and loss statement

Financial policy and benchmarking

How to manage a mall, experiences from Vasaporten in Skövde

How we managed to let Riedbergallee in Frankfurt am Main

12.00 Lunch

13.00-19.00

Analysis of the investment in Kaiserstrasse in Mainz

Analysis of the investment in Karolinenviertel in Hamburg

How residential rentlevels are decided in Sweden, new rules

Groupwork

Optimization of the renting process - from lease determination to new tenant

Index rents in residential contracts

Market rent and optimizing new rentals

All aspects on the residential rent negotiating process

Groupwork

19.00 Dinner

6/4 Wednesday

8.00-12.00

Building contract in Sweden - Legal points, approval and warranties

Building contract in Germany - Legal points, approval and warranties

Analysis of the investment in Vereinsstrasse in Hamburg

Analysis of the ROT investment in Västerhaninge

All aspects on radon

Husar real estate system, maintenance plan

12.00 Lunch

13.00-19.00

Demetris Syllouris - Consolidated financial statement, Akelius Apartments

Roger Akelius - Sketchup

What will happen with tax havens?

Rules and comparison between buying and selling real estate direct or in a company

Groupwork

Akelius twenty most important key ratios

Groupwork

19.00 Dinner

7/4 Thursday

8.00-10.30

When a tenant does not pay - what do you do?

The process of collecting rents, bad payers and how to develop these matters

Akelius process of making forecasts in Sweden

All calculations regarding selling properties to tenant owned associations

Structure for saving common documents within Akelius Sweden

10.30-15.00

Outdoor activity with lunch with the Board of Directors

Sightseeing

Visit at Akelius residential real estate in Haparanda

15.00-16.00

Patrik Oja - Development in Haparanda and how to handle politicians and municipalities

16.15-16.45

Martin Hellgren - Internet marketing, alternatives, costs

17.00-18.00

Martin Liabäck - IKEA, market, developments, migration

19.00 Dinner

8/4 Friday

8.00-10.00

Important VAT issues for Akelius, except letting

VAT and letting, existing and coming rules
Positive and negative experiences from introducing Imotion, 3D etc in Germany
Analysis of the acquisition of Angermünderstrasse in Berlin

10.00-12.00

Anders Janson - Legal aspects on the board of directors

12.00 Lunch

13.00-16.30

Meeting

18.00 Dinner

9/4 Saturday

9.00-10.30

Meeting

11.00-

Midnight Sun Marathon

14.00-

Sauna and Activities

18.00 Dinner

10/4 Sunday

10.00-12.00

Purchase process - total, shared and partnering
Groupwork

12.00 Lunch

13.00-18.00

Cash flow analysis
Groupwork

Environmental issues for a residential real estate company
Groupwork

Comparison between Akelius and Stena
Groupwork

19.00 Dinner

11/4 Monday

8.15

Bus leaves for Partab in Kalix

9.00-12.00

Visit to Partab with lunch

Bus to Luleå

14.20-15.35

Luleå - Arlanda